

**UNITED REPUBLIC TANZANIA  
MINISTRY OF AGRICULTURE  
CASHEWNUT BOARD OF TANZANIA**



**TANZANIA INTERNATIONAL CASHEW CONFERENCE (TICC)**  
Held at Julius Nyerere International Conference Centre, Dar es salaam, Tanzania.

## **CASHEW INDUSTRY IN TANZANIA**

### **Introduction**

The Cashewnut Board of Tanzania (CBT) is a corporate body established by Act No. 18 of 2009. It is entrusted with the responsibility of regulating the development of the Cashew Industry in Tanzania. The main functions of CBT fall under three categories namely; Regulatory, Facilitation, and Promotional functions.

### **Regulatory functions include:**

- Enforce the implementation of regulations in respect of farming, marketing, processing, transporting and storage of cashew nuts.
- Collect refine, maintain, use or disseminate information or data concerning the cashewnut industry.
- Regulate and control the quality of cashewnuts, kernels and cashewnuts by-products.

### **Facilitation Functions include:-**

- Grant licenses or permits for buying, processing and exporting of cashewnut.
- Register cashewnuts growers, buyers, sellers, processors and exporters.
- Appoint inspectors for the inspection of cashewnuts farms, cashewnuts, kernels, premises, processing facilities, warehouses and any other facility.
- Provide the basis or method of pricing of cashewnuts and other products based on market forces.

### **Promotional Functions include:-**

- Promote the quality and competitiveness in the cashewnut industry within and outside Tanzania.

### **About cashew in Tanzania**

Tanzania is among traditional cashew producing countries known for the best quality of Cashew around the world. Cashewnut is the main contributor in the exports basket of Tanzania ranking the first highest export value among main agricultural exports. Production wise Tanzania ranks 8<sup>th</sup> in the world and 3<sup>rd</sup> in Africa by 2021/22, aiming to increase the production of raw cashewnut to 700,000 MT by 2026. Currently more than 80% of Cashew is exported in raw form mainly to India and Vietnam, though the Country could gain more if value added products of cashew could be exported. Government currently has set several strategies to ensure 60% of the raw cashewnut is processed locally and have sustainable and reliable market of raw cashewnut, kernels and other products by 2026.

Potential for investment in cashew sector include: establishment of cashew plantations in the country; investment in cashewnut processing factories; establishment of plants for manufacture of pesticides, jute bags and other inputs used in Tanzania as well as investment in the supply of machineries, Equipment and spare parts.

### **Tanzania International Cashew Conference - TICC**

Cashewnut Board of Tanzania (CBT) in collaboration with ACA, TARI, TIC and others are proudly to bring Tanzania International Cashew Conference (TICC) to be held on 11<sup>st</sup> – 13<sup>st</sup> October, 2023. The Conference will pull together Local and International stakeholders in the Cashew Value Chain (Farmers, Processors, Buyers, Roasters, Logistic Companies, Cooperatives, Input Suppliers, Warehouse Operators, Researchers, Machines and Spare parts Manufacturers, Regulators, Consumers, Associations, Financial Institutions, Researchers, Policy Makers, Development Partners, Investors and Others) with the aim of strengthening sustainable partnerships and bring to light the opportunities available to invest in the cashew industry.

**DAY I**  
**WEDNESDAY 11 OCTOBER 2023**

<b>TIME</b>	<b>SESSION</b>
0630 - 0900	Registration
09:00 - 1130	Opening session
1130 - 1150	<b>DOCUMENTARY/ TEA/COFFEE BREAK</b>
1150 – 1300	<p>Topic: Sustaining the African Cashew Industry through Cooperation, Assessing the Journey so Far and Looking Forward.</p> <p><b>Keynote Speaker:</b> Andre Tandjiekpon, Executive Secretary, Consultative International Cashew Council (CICC), Ivory Coast</p> <p><b>Moderator:</b> Mr. Audax Rukonge, Managing Director LHAP Agric Investment Company Ltd, Tanzania</p> <p><b>Discussant:</b> Hon. David Silinde (mb), Deputy Minister for Agriculture - United Republic of Tanzania Hon. Exaud Kigahe(mb) Deputy Minister for Industry and Trade – United Republic of Tanzania Mr. Soud Said Ali, Managing Director – Zanzibar State Trading Corporation (ZSTC) Mr. Bahati Mayoma Chairperson – Tanzania Cashew Processors (TACP) Mr. Bouabacar Kounta Vice President of Africa Cashew Alliance Ghana</p> <p>Vote of Thanks: Brg. (Rtd) Aloyce Mwanjile <i>ndc</i>, Chairperson, Cashewnut Board of Tanzania</p>
<b>1300 - 1400</b>	<b>LUNCH BREAK FOR ALL AND NET WORKING</b>
1400 – 1600	<p><b>Room: Mikumi</b></p> <p><b>Topic: Raw Cashew Production &amp; Agromechanization and Climate Change Mitigation Measures</b></p> <p><b>Presenters:</b> Dr. Fortunus Kapinga, Centre Director - TARI Naliendele, Tanzania Dr. George M. Tryphone, Senior Lecturer – Sokoine University of Agriculture, Tanzania Mr. Jerry J. Anim, Assistant Director of Crop Services, Ministry of Food and Agriculture, Ghana Dr. Alfred Arthur, Senior Research Scientist Cocoa Research Institute, Ghana Dr. Paul Adu Gyamfi, Senior Research Scientist Cocoa Research Institute, Ghana</p>

	<p>Dr. Yahaya Bukhari, Senior Research Scientist Cocoa Research Institute, Ghana Dr. Godfred Awudzi, Senior Research Scientist Cocoa Research Institute, Ghana</p> <p><b>Moderator:</b> Prof. Mauld Mwatawala DVC - ARC Sokoine University of Agriculture, Tanzania</p> <p><b>Panellists:</b> Mr. Venkant Chelikani Managing Director - Farm Africa – Kilosa, Tanzania Mr. Patrick Mwalunenge - Benz Agro Star Ltd, Tanzania Dr. Furaha Mrosso, Director Research and Innovation, TARI, Tanzania Prof. Donatha Tibuwha – Director of PGS UDSM, Tanzania Prof Amos Majule - Institute of Resource Assessment – UDSM, Tanzania Mr. Muhidini Kasirani Swalehe – Mkulima Wilaya ya Masasi, Mkoa wa Mtwara</p> <p>Discussion: All</p>
1400 – 1500	<p><b>Room: RUAHA</b> <b>Topic: Digitalization in Cashew Industry</b> <b>Presenters:</b> Mr. John Mabagala - QSM Agri ServiceM Mr. Mahmood Shoo, Managing Director - Biztech Co. Ltd</p> <p><b>Moderator:</b> Dr. Dominic Menge, Senior Lecturer – Maasai Mara University Kenya</p> <p><b>Panelist:</b> Mr. Hermes Rulagirwa, Head of ICT- TCDC Mr. Lucas Roehrenbach, Managing Director - Mavuno Ltd, Netherland Dr. Fredrick Chali, Senior Lecturer – UDOM Mr. Solomon Michael, Senior Programme Manager, TMA</p> <p>Discussion: All</p>
1600 - 1640	<p><b>Room: MIKUMI</b> <b>Topic: Financing Mechanism in Cashew Industry:</b> <b>Presenters:</b> Mr. Debajyoti Bhattacharyya – Vice President Commercials AFEX Investment Ltd, Nigeria Dr. Daniel Ndyetabula, Senior Lecturer-Sokoine University of Agriculture, Tanzania</p> <p><b>Moderator:</b> Mr. Ivan Tarimo, Founding Partner Bankable Tanzania</p>

	<p>Panellist:</p> <p>Isack Masusu – Head Agribusiness - NMB  Mr Elibariki Masuke, Director of Retail and Banking – NBC  Mr. Salum Awadh, Chairman of Board of Directors, Cereals and Other Produce  Eric Massinda, Chief Executive Officer FSDT  Mohamed Hussein Rashid – CEO Rosho Company Ltd</p> <p>Discussion: All</p>
1640 - 1700	<b>DOCUMENTARY/TEA/COFFEE BREAK</b>
1500 – 1640	<p><b>Room: RUAHA</b>  <b>Topic: Technology Transfer in Cashew Value Chain</b></p> <p><b>Presenters:</b>  Mateus Come`, Cashew Research Institute - Mozambique  Mrs. Upendo Mndeme, Assistant Director, Directorate Crop Development - MoA, Tanzania</p> <p><b>Moderator:</b> Prof. David Nyange, Chief Executive Officer - Aspires Tanzania</p> <p><b>Panelist:</b>  Dr. Lakhwinder Singh – Benin Kaju, Benin  Mr. Nicomed Bohay, Managing Director, Equity for Tanzania Limited (EFTA)  Donald Liya – Senior Project Manager Innovation Cashew Value Chain Project</p> <p><b>Discussion:</b> All</p>
1700 - 1750	<p><b>Room: RUAHA</b>  <b>Topic: Gender and Social Inclusion in the Cashewnut Value Chain</b></p> <p><b>Presenter:</b>  Dr. Zena Mpenda, Sokoine University of Agriculture-SUA, Tanzania</p> <p><b>Moderator:</b> Mrs. Scholastica Haule – Gender Manager, Trade Mark Africa Ltd</p> <p><b>Panellist:</b>  Mrs. Maria George, Managing Director - Listram Commodities Company Ltd, Netherland</p>

	<p>Ms. Nunana Addo, Policy advisor at ECOWAS, Nigeria- with GIZ- MOVE</p> <p>Mrs. Prudence Masako, Country Director - CARE Tanzania</p> <p>Ms. Emma Kawawa, CEO Tanzania Women CEO RoundTable, Tanzania</p> <p>Mrs. Fatma Riyami, CEO NatureRipe Kilimanjaro Ltd - Tanzania</p> <p><b>Discussion: All</b></p>
1800 - 2000	<b>COCKTAIL RECEPTION AND NETWORKING FOR ALL – JINCC</b>

**DAY 2**  
**THURSDAY 12 OCTOBER 2023**

<b>TIME</b>	<b>SESSION</b>
0830 - 0850	<p><b>Room:</b> Selous - Recap of day one</p> <p>Rapporteur: Prof Hashim Mohammed</p>
0850 - 0950	<p><b>Room: Selous</b></p> <p><b>Topic: The Cashew Industry in East Africa: Investments and Opportunities</b></p> <p><b>Presenters:</b></p> <p>Mr. Francis Alfred Director General – Cashewnut Board of Tanzania</p> <p>Mr. Daudi Riganda – Investment Promotion Manager - Foreign</p> <p>Mr. Nakadongo Fares, Principal Investment Promotion Officer - Export Processing Zone Authority</p> <p><b>Moderator/ Chair:</b> Dr. Lucas Katera, REPOA</p> <p><b>Panellists:</b></p> <p>Mr. Hamad Hamad, Director Zanzibar National Chamber of Commerce</p> <p>Mr. Vicente Mondlane - Institute Nuts of Mozambique</p> <p>Mr. Dickson Kyabasita, Executive Director- Uganda Cashewnut Value Chain</p> <p>Mr. Tejhash Ramanlal Model Head of Cashew Business - ARISE Benin</p> <p>Hon. Wiebe de Boer Dutch Ambassador in Dar es Salaam</p> <p>Discussion: All</p>
0950 - 1000	<b>POSTER PRESENTATIONS/ TEA/COFFEE BREAK</b>
1000 - 1100	<b>Room: Selous</b>

	<p><b>Topic: Enhancing Marketing of Cashew and Value-Added Products Globally</b></p> <p><b>Presenters:</b>  Mr. Hermann Abihona, H-Power Group, Benin  Mr. Fahad Awadh - CEO- YYTZ Ltd, Zanzibar  Dr. Felix Adam Nandonde Senior Lecturer- Sokoine University of Agriculture, Tanzania</p> <p><b>Moderator:</b> Jean-Baptiste Rolens- Country Representative in Mozambique</p> <p><b>Panelist:</b>  Representative - TANTRADE, Tanzania  Mrs. Fatuma Riyami – Managing Director Kilimanjaro Natureripe, Tanzania  Mr. Mazen Sultan - Al Sultan Estate  Mr. Rivatsava Ganapathy- India  Mr Stephen Tang – Vietnam  Dr. Omar Mbura Senior Lecturer UDSM, Tanzania  Hon. Wiebe de Boer Dutch Ambassador in Dar es Salaam</p> <p>Discussion:</p>
1100 - 1200	<p><b>Room: Selous</b></p> <p><b>Topic: Processing Technology and Techniques</b></p> <p><b>Presenters</b>  Mr. Daniel Sabayi – Managing Director - Sabayi Investment Company Ltd  Mr. Stefano Massari, Managing Director- Oltremare, Italy  Mr. Shakti Pal, Cashew Value Chain Specialist, India</p> <p><b>Moderator:</b> Mr Bahati Mayoma, Chairman - Tanzania Association Cashew Processors</p> <p><b>Panelist:</b>  Dr. Angela Aluko, Lecturer - Mbeya University of Science and Technology, Tanzania  Mr. Ethan Truong, Managing Director- Cashew Machine Vietnam CMV, Vietnam  Mr. Paul Schcilechner, Managing Director - Biotan Group Ltd, Tanzania  Mr. Nivadh Shetty – Country Head, ARISE Tanzania  Mr. Vigneshwar Rajkumar, Managing Director DORADO- Ivor y Coast  Mrs. Maria George - Managing Director Listram Commodities Company Ltd, Netherland  Hon. Wiebe de Boer Dutch Ambassador in Dar es Salaam</p>

	<b>Discussion:</b> All
1200 - 1240	<b>Room:</b> Selous <b>Topic:</b> Incentives and Fiscal Policies in Cashew Industry  <b>Presenters:</b> Mr. Gungu M. Mibavu, Assistant Director, Policy and Planning, Ministry of Agriculture,  <b>Moderator:</b> Mr. Obey A. Nkya, Chief Executive Officer - Uchumi Institute  <b>Panellist:</b> CPA Victorious Kamuntu – TARUCHINA Cashew Growers Association of Tanzania Mr Kennedy Rwehumbiza – Head of Policy and Research, Association of Tanzania Employers Mr Stephen Athanas Kauzeni – Manager Taxpayer Education-Tanzania Revenue Authority David Tarimo Partner PWC - Tanzania Mathias Kadebe – Principal Economist, Ministry of Finance.  <b>Discussion:</b> All
1240 - 1340	<b>LUNCH BREAK FOR ALL AND NET WORKING</b>
1340 - 1420	<b>Room:</b> Selous <b>Topic:</b> Role of Warehouse Receipt in Cashew Industry in Tanzania  <b>Presenter:</b> Mr. Asangye N. Bangu, Ag. Managing Director - Warehouse Receipt Regulatory Board (WRRB)  <b>Moderator:</b> Mr. Enock Nyasebwa, DCD Ministry of Agriculture  <b>Panellists:</b> Dr. Benson O. Ndiege, Chief Executive Officer and Registrar - TCDC Mr. Omega Menass, Managing Director Alpha Namata Ltd Hon. Julias Mtatiro District Commissioner – Tunduru District Representative from Vietnam – Cashew Buyer Representative from India – Cashew Buyer  Discussion: All
1420 – 1500	<b>Room:</b> Selous



	<p><b>Topic: Involvement of Youth in Cashew value Chain</b></p> <p><b>Presenter:</b> Mr Owen Nelson</p> <p><b>Moderator:</b> Mr Honest Mseri - Executive Director -ANSAF</p> <p><b>Panellists:</b></p> <p>Mr.Obadia Nyagirot Director of Policy and Planning - MoA.  Ms. Tuntime Edward Kyando: Techno Serve.  Mr. Omary Mwaimu-Director-AMSHA Institute and BDS provider.  Ms. Victori Michael-TPSF.  Ms. Shem Ulenje: Woman and young Cashew Processor.  Mr. Donald Mizambwa-AGRA.</p> <p>Discussion: All</p>
1500 - 1630	<b>CLOSSING SESSION (SELOUS)</b>

**DAY 3:  
FRIDAY 13 OCTOBER 2023**

Field for Registered participants	
0800 – 1300	Field trip to Mkuranga

Partners

